

# 2023 Interim Report

# **Haitian International Holdings Limited**

(Incorporated in the Cayman Islands With Limited Liability) Stock Code: 1882





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# **Highlights**

#### Six months ended 30 June

	2023 RMB million	2022 RMB million	Change %
Revenue	6,380.2	6,509.6	-2.0
Gross profit	2,042.5	2,000.2	+2.1
Operating profit	1,362.5	1,354.6	+0.6
Profit attributable to shareholders			
of the Company	1,231.3	1,172.3	+5.0
Basic earnings per share			
(expressed in RMB per share)	0.77	0.73	+5.0

- Under the negative impact of insufficient domestic consumer demand and manufacturing investment, the sales of the Company amounted to RMB6,380.2 million for the six months ended 30 June 2023, representing a decrease of 2.0% compared to the same period in 2022.
- As the raw material prices were relatively low during the Reporting Period, the gross profit margin increased to 32.0% (1H2022: 30.7%).
- The profit attributable to shareholders of the Company for the six months ended 30 June 2023 increased to RMB1,231.3 million, representing an increase of 5.0% compared to the same period in 2022.
- The Company has always been focusing on the flexibility and efficiency in operation and has solid capacity in working capital management. The net cash generated from operating activities of the Company for the six months ended 30 June 2023 reached RMB1,280.4 million (1H2022: RMB811.0 million) with a net cash position (including wealth management products) amounting to RMB10,016.5 million (31 December 2022: RMB9,946.8 million).
- Basic earnings per share amounted to RMB0.77 during the Reporting Period, representing an increase of 5.0% compared to the same period last year.
- The Board has resolved not to declare an interim dividend for the Reporting Period, but may consider a distribution after review of the annual results by the Board.



# **Company Profile and Corporate Information**

## **Executive Directors**

Mr. ZHANG Jingzhang

(resigned on 21 August 2023)

Mr. ZHANG Jianming (Chairman)

(re-designated from Chief Executive Officer

to Chairman on 21 August 2023)

Mr. ZHANG Jianfeng

Mr. CHEN Weigun

Mr. ZHANG Bin (Chief Executive Officer)
(appointed as Chief Executive Officer

on 21 August 2023)

Ms. CHEN Lu (appointed on 21 August 2023)

#### **Non-Executive Directors**

Mr. GUO Mingguang

Mr. LIU Jianbo

# Independent Non-Executive Directors

Mr. LOU Baijun

Mr. GUO Yonghui

Ms. YU Junxian

Mr. LO Chi Chiu

#### **Audit Committee**

Mr. LOU Baijun (Chairman)

Mr. GUO Yonghui

Ms. YU Junxian

#### **Nomination Committee**

Mr. GUO Yonghui (Chairman)

(appointed as Chairman on 21 August 2023)

Ms. YU Junxian

Mr. LOU Baijun

(appointed as member on 21 August 2023)

Mr. ZHANG Jianming (resigned on 21 August 2023)

#### **Remuneration Committee**

Ms. YU Junxian (Chairman)

Mr. LOU Baiiun

Mr. GUO Yonghui

# **Company Secretary**

Ms. LEE Ka Man

#### **Registered Office**

PO Box 309, Ugland House Grand Cayman, KY1-1104

Cayman Islands

# Principal Share Registrar and Transfer Office in Cayman Islands

Suntera (Cayman) Limited

Suite 3204, Unit 2A, Block 3, Building D

P.O. Box 1586, Gardenia Court

Camana Bay Grand Cayman, KY1-1100

Cayman Islands

#### **Auditor**

PricewaterhouseCoopers
Certified Public Accountants

# **Principal Place of Business**

Mainland China

No. 1688 Haitian Road

Beilun District, Ningbo

Zhejiang Province, China

315800

Hong Kong SAR, China

Unit 1105, Level 11

Metroplaza, Tower 2

223 Hing Fong Road

Kwai Fong, N.T.

Hong Kong

# **Principal Banks**

Mainland China

Agricultural Bank of China

Bank of China

China Construction Bank

Bank of Communications

China Everbright Bank

China Guangfa Bank

Industrial and Commercial Bank of China

Industrial Bank

China Merchants Bank

Shanghai Pudong Development Bank Co., Ltd.

The Export-Import Bank of China

Hong Kong SAR, China

Hang Seng Bank

Oversea – Chinese Banking Corporation

Standard Chartered Bank (Hong Kong)

The Hongkong and Shanghai Banking Corporation

**BNP** Paribas



# **Investor Information**

# **Listing Information**

Listing: Hong Kong Stock Exchange

Stock code: 1882

**Key Dates** 

21 August 2023 – Interim Results

Announcement

**Share Information** 

Board lot size: 1,000 shares

Shares outstanding as

at 30 June 2023: 1,596,000,000 shares

Market Capitalisation as

at 30 June 2023: HKD29,174.88 million

Earnings per share for the six months ended

30 June 2023: RMB0.77

# **Share Registrar Transfer Offices**

Computershare Hong Kong Investor Services Limited Shops 1712–1716, 17th Floor Hopewell Centre 183 Queen's Road East Wanchai

Hong Kong

# **Enquiries Contact**

**Investor Relations Department** 

Tel (Mainland 86-574-86182786

China):

Tel (Hong Kong): 852-24282999 Fax: 86-574-86182787

E-mail: Kathy Yu: yxj0199@mail.haitian.com

Shime Wang: wangjihui@mail.haitian.com

Address: No. 1688 Haitian Road

Beilun District, Ningbo Zhejiang Province, China

Postal code: 315800

#### Website

http://www.haitianinter.com http://www.haitian.com



# **Management Discussion and Analysis**

#### **BUSINESS REVIEW**

In the first half of 2023, the major economies over the world generally recovered from the pandemic and the momentum of the economic downturn slowed down. Major central banks around the globe generally slackened the pace of interest hikes, but as inflation levels remained high, the ongoing monetary tightening policy significantly depressed the global demand. As the manufacturing industry was affected by the structural adjustment of the global industrial chain, new demands were created in some overseas regions while the competition of the global manufacturing industry chain was intensified. The Company's continuous investment in overseas expansion over the years has also yielded positive effects in recent years, resulting in a continued climb in the Company's market share overseas. Looking back at the domestic economy, the slowdown in export growth, intensified investment contraction and insufficient consumer demand made the recovery of the domestic economy weaker than expected in the first half of the year.

Under the negative impact of insufficient domestic consumer demand and manufacturing investment, the revenue of the Company amounted to RMB6,380.2 million for the six months ended 30 June 2023, representing a decrease of 2.0% compared to the same period in 2022. As the raw material prices were relatively low during the Reporting Period, the gross profit margin increased by 1.3 percentage points to 32.0%.

The profit attributable to shareholders of the Company for the six months ended 30 June 2023 amounted to RMB1,231.3 million (1H2022: RMB1,172.3 million), representing an increase of 5.0% compared to the same period last year. Meanwhile, the net profit margin for the Reporting Period was 19.3%, representing an increase of 1.3 percentage points compared to the same period in 2022.

The Board has resolved not to distribute the interim dividend for the time being, but may consider a distribution after the annual results are agreed by the Board.



#### **BUSINESS REVIEW** (Continued)

#### **Domestic and export sales**

The following table summarises the Group's domestic and overseas sales by geographic areas:

					Percentage change of 1H2023
(RMB million)	1H2023	%	1H2022	%	compare to 1H2022
(MAND THINIOTI)	1112023	70	1112022	70	1112022
Domestic sales Overseas sales	3,876.3 2,503.9	60.8% 39.2%	4,213.3 2,296.3	64.7% 35.3%	-8.0% 9.0%
			,		
Total	6,380.2	100%	6,509.6	100%	-2.0%

In the first half of 2023, total domestic sales of the Company decreased by 8.0% year-on-year to RMB3,876.3 million as a result of slowdown in both downstream export growth and domestic consumer demand. In terms of overseas markets, benefiting from the structural adjustment of the global industrial chain, as well as the ongoing overseas deployment and investment of the Company for years, sales in certain countries and regions increased significantly. As a result, the Company recorded overseas sales of RMB2,503.9 million, representing an increase of 9.0% year-on-year.

#### Sales mix of PIMMs by product series

(RMB million)	1H2023	%	1H2022	%	Percentage change of 1H2023 compare to 1H2022
NA					
Mars series (energy-saving features PIMMs)	3,859.7	60.5%	4,005.8	61.5%	-3.6%
Jupiter series (two-platen PIMMs)	1,368.7	21.5%	1,156.6	17.8%	18.3%
Zhafir electrical series	810.4	12.7%	1,032.5	15.9%	-21.5%
Other PIMMs series	66.8	1.0%	77.0	1.1%	-13.2%
Parts & Service	274.6	4.3%	237.7	3.7%	15.5%
Total	6,380.2	100%	6,509.6	100%	-2.0%



#### **BUSINESS REVIEW** (Continued)

Sales mix of PIMMs by product series (Continued)

In the first half of 2023, affected by various factors such as the slowdown of domestic economic growth, the weaker-than-expected export growth and continuous downturn in real estate market, the demand from the Company's downstream industries such as home appliances and daily necessities did not show evident signs of recovery, which made the sales of Mars series decrease by 3.6% year-on-year to RMB3,859.7 million. Benefiting from the resilient global automotive industry, especially the new energy vehicle market, the sales of Jupiter two-platen series increased by 18.3% year-on-year to RMB1,368.7 million. Due to the impact from the shrinking domestic demand of the 3C products and mid-to-highend markets, the sales of Zhafir electrical series of the Company decreased by 21.5% year-on-year to RMB810.4 million.

#### **Prospect**

In the second half of 2023, against the backdrop of the ongoing Russia-Ukraine conflict, high inflation in Europe and the United States and banking crises, there are certain uncertainties in economic recovery in the overseas market. At the same time, as geopolitical relations remain complex and severe, the global industrial chain is accelerating its restructuring, some overseas regions have gained new development opportunities, creating new demand for machinery and equipment, and it is expected that the overseas market as a whole will continue to grow in the second half of the year. In terms of the domestic market, recent policies have further highlighted the importance of expanding domestic demand, boosting confidence and preventing risks. We believe that with the gradual introduction and implementation of a series of specific measures to stabilise the growth, the direction of domestic economic recovery will gradually become clear.

The period from 2020 to 2025 will be an important development stage for the Company. In the current macro environment, corporate operational quality and the efficiency of its team are the key to long-term and sound development for an enterprise. The Company has placed the highest priority on quality since its inception. The quality of the products and services is the cornerstone of our continuous expansion in market share. The quality of the assets and cash flow facilitates the Company to survive economic cycles and withstand risks. The Company is also accelerating the construction of a younger management team to further enhance the operational efficiency of the Company. As approved by the Board, Mr. Zhang Jianming, an Executive Director, has been re-designated as the Chairman of the Board of the Company and is responsible for the strategic direction, while Mr. Zhang Bin, an Executive Director, has been appointed as the Chief Executive Officer and is responsible for day-to-day operation and management. We will gradually build up a more competitive cadre with young people as the main body and a combination of old, middle-aged and young people. Under the leadership of a new generation of management, Haitian is promoting a series of internal changes, strengthening technological and management innovation, and developing new product and sales strategies in response to the current market landscape.



#### **BUSINESS REVIEW** (Continued)

#### **Prospect** (Continued)

In order to promote globalisation, implement the "Five Five" strategy, and enhance our international market competitiveness and capture overseas market share, the Company encourages and leads outstanding talents to expand into overseas, conduct in-depth research and formulate sales and product strategies targeting each overseas market segment. At the same time, the construction of our new domestic and overseas factories is also on track as planned. In particular, in order to establish a local supply chain and manufacturing network in Europe and the Middle East, the construction of manufacturing bases of Haitian in Serbia commenced in April 2023, and the first phase is expected to be operational in 2025; the construction of our new factory in Chennai, India, commenced in December 2022; and the first phase of the Company's plant in Mexico also officially opened in June 2023. The Nos. 2, 3 and 5 plants of South China Headquarters will be completed by the end of 2023, by then the construction of the South China Headquarters will be substantially completed and ready for use.

In the first half of the year, we piloted the fifth-generation PIMMs in selected markets, and received positive customer feedback for its efficient and energy-saving features as well as intelligent and open integration functions. In the second half of the year, we will formulate specific sales and production plans to fully launch the fifth-generation models to the market through newly divided product lines, industry lines and regional lines, so as to enrich our product portfolio and satisfy the multi-level demands of different markets and customers with more competitive products. At the same time, the Company will actively promote internal cost reduction measures to enhance production and operational efficiency.

Despite the complexity and volatility of the macro environment in this year, the Company is confident that it will be able to further increase its market share in both domestic and overseas markets with the concerted efforts of the abovementioned business strategies.

On the premise of the strategic concept of "technology to the point", we satisfy customised needs and demand from each niche market while standardising the production of our components. We strive to maintain our leading position in every aspect. As always, the Company will continue to create value for its customers with better quality and more convenient services, and will grow and develop together with its customers, employees, partners and investors.



#### **FINANCIAL REVIEW**

#### Revenue

Under the negative impact of insufficient domestic consumer demand and manufacturing investment, the revenue of the Company amounted to RMB6,380.2 million for the six months ended 30 June 2023, representing a decrease of 2.0% compared to the same period in 2022. During the Reporting Period, our domestic and overseas sales reached RMB3,876.3 million and RMB2,503.9 million respectively.

#### **Gross profit**

In the first half of 2023, we recorded gross profit of approximately RMB2,042.5 million, representing an increase of 2.1% compared to the first half of 2022. Overall gross profit margin increased to 32.0% in the first half of 2023 (1H2022: 30.7%) as the raw material prices were relatively low during the Reporting Period.

#### Selling and administrative expenses

The selling and administrative expenses increased by 8.6% from RMB924.0 million in the first half of 2022 to RMB1,003.2 million in the first half of 2023. The increase was mainly due to the increase in provision for impairment of trade receivables, development expenses and overseas management expenses.

#### Other income

Other income mainly consisting of government subsidy, which increased by 2.6% from RMB179.2 million in the first half of 2022 to RMB183.9 million in the first half of 2023.

#### Finance income - net

We recorded a net finance income of RMB134.0 million in the first half of 2023 compared to a net finance income of RMB71.6 million for the first half of 2022. The changes were mainly attributable to the following factors: (i) interest income of RMB117.1 million from restricted bank deposits, term deposits, cash and cash equivalents etc. in the first half of 2023 compared to RMB101.8 million in the same period in 2022; (ii) a total of RMB27.6 million in interest on bank loans and expenses on lease liabilities in the first half of 2023 compared to RMB25.1 million in the same period in 2022; and (iii) net foreign exchange gains of RMB44.5 million in the first half of 2023 compared to net foreign exchange losses of RMB5.1 million in the same period in 2022.

#### Income tax expense

Income tax expense increased by 2.8% from RMB266.9 million in the first half of 2022 to RMB274.5 million in the first half of 2023. Our effective tax rate maintained at a similar level of 18.2% in the first half of 2023 (1H2022: 18.6%).

#### Profit attributable to shareholders

As a result, our profit attributable to shareholders for the six months ended 30 June 2023 decreased to RMB1,231.3 million, representing an increase of 5.0% compared to the first half of 2022.



#### FINANCIAL REVIEW (Continued)

#### Liquidity, financial resources, borrowing and gearing

The Group finances its operations and investment activities mainly with internally generated cash flow. As at 30 June 2023, the Group's total cash and cash equivalents, term deposits and restricted bank deposits amounted to RMB5,437.1 million, RMB3,175.5 million and RMB36.6 million respectively (31 December 2022: RMB3,590.8 million, RMB3,100.5 million and RMB35.2 million). The Group's bank borrowings amounted to RMB2,745.4 million as at 30 June 2023 (31 December 2022: RMB1,435.3 million).

The Group also placed certain surplus fund into wealth management products which were recorded as financial assets at fair value through profit or loss. The wealth management products with floating interests ranging from 2.1% to 6.6% (2022: 2.5% to 7.6%) per annum. As at 30 June 2023, the Group's financial assets at fair value through profit or loss amounted to RMB4,112.7 million (31 December 2022: RMB4,655.4 million).

The gearing ratio is defined by the management as total borrowings net of cash divided by shareholders' equity. As at 30 June 2023, the Group was in a strong financial position with a net cash position amounting to RMB5,903.8 million (31 December 2022: RMB5,291.2 million). Accordingly, no gearing ratio is presented.

#### Capital expenditure

During the first half of 2023, the Group's capital expenditure consisted of land use rights, additions of property, plant and equipment, which amounted to RMB633.2 million (1H2022: RMB636.3 million).

#### Charges on group assets

As at 30 June 2023, no assets were pledged for the Group (31 December 2022: no assets were pledged for the Group).

#### Foreign exchange risk management

During the Reporting Period, the Group sold approximately 39.2% of its products to overseas markets. Such sales were denominated in U.S. dollars or other foreign currencies, while the Group's purchases denominated in U.S. dollars or other foreign currencies accounted for less than 10% of our total purchases.

#### Financial guarantee

As at 30 June 2023, the Group provided guarantees to banks in connection with facilities granted to the customers with an aggregate amount of RMB272.8 million (31 December 2022: RMB73.7 million).

#### **EMPLOYEES**

As at 30 June 2023, the Group had a total workforce of approximately 7,100 employees. Most of our employees were located in Mainland China. The Group offered its staff with competitive remuneration schemes. In addition, discretionary bonuses will be paid to staff based on the performance of individual and the Group. The Group is committed to nurturing a learning culture in its organisation.

# Directors' and Chief Executives' Interests and Short Positions in Shares, Underlying Shares and Debentures of the Company and its Associated Corporations

As at 30 June 2023, the directors and chief executives of the Company and their associates had the following interests in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of the Securities and Futures Ordinance (Chapter 571 of the laws of Hong Kong) ("SFO")), as recorded in the register required to be kept under section 352 of the SFO or as otherwise notified to the Company and The Stock Exchange of Hong Kong Limited (the "Stock Exchange") pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers contained in Appendix 10 to the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules") (the "Model Code"):

#### Long position in shares and underlying shares of the Company

			Approximate percentage of
	Capacity/	Total number	shareholding in
Name of Director	Nature of interest	of Shares	the Company
Mr. Zhang Jingzhang <sup>(4)</sup>	Corporate Interest <sup>(1)</sup>	527,606,219	33.06%
	Corporate Interest <sup>(2)</sup>	493,000	0.03%
Mr. Zhang Jianming	Corporate Interest <sup>(1)</sup>	527,606,219	33.06%
	Corporate Interest <sup>(2)</sup>	3,957,000	0.25%
	Personal Interest	4,212,000	0.26%
Mr. Zhang Jianfeng	Corporate Interest <sup>(2)</sup>	1,949,000	0.12%
Mr. Liu Jianbo	Corporate Interest (2)	470,000	0.03%
Mr. Guo Mingguang	Corporate Interest (2)	100,000	0.01%
	Spouse Interest <sup>(3)</sup>	177,000	0.01%
Mr. Chen Weiqun	Corporate Interest <sup>(2)</sup>	250,000	0.02%

<sup>(</sup>L) denotes a long position

#### Notes:

- (1) Mr. Zhang Jingzhang and Mr. Zhang Jianming were deemed under the SFO to be interested in 288,534,000 shares of the Company held by Premier Capital and 239,072,219 shares of the Company held by Cambridge Management, respectively.
- (2) These Directors were deemed under the SFO to be interested in the respective shares of the Company held by their wholly-owned investment holding companies.
- (3) Ms. Zhang Xiaofei, spouse of Mr. Guo Mingguang, beneficially owned 177,000 shares of the Company.
- (4) Mr. Zhang Jingzhang resigned as director on 21 August 2023.



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Save as disclosed above, as at 30 June 2023, none of the directors and chief executive of the Company had or was deemed to have any interest or short position in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the SFO), which had been recorded in the register maintained by the Company and the Stock Exchange pursuant to section 352 of the SFO or which had been notified to the Company and the Stock Exchange pursuant to the Model Code. At no time during the Reporting Period was the Company, or any of its holding companies, its subsidiaries or its fellow subsidiaries a party to any arrangement to enable the directors and chief executives of the Company (including their spouses and children under 18 years of age) to hold any interest or short position in the shares or underlying shares in, or debentures of, the Company or its associated corporations.

#### **Interests and Short Positions of Shareholders**

As at 30 June 2023, the persons or corporations (not being a Director or chief executive of the Company) who have interests or short positions in the shares and underlying shares of the Company as recorded in the register required to be kept under section 336 of the SFO or have otherwise notified the Company were as follows:

			Approximate percentage
Name of Shareholder	Capacity/Nature of interest	Total number of Shares	of shareholding as at 30 June 2023
Sky Treasure Capital Limited	Beneficial owner	433,888,453 (L)	27.18%
Premier Capital Management Pte. Ltd.	Beneficial owner	288,534,000 (L)	18.08%
Cambridge Management Consultants (PTC) Ltd.	Beneficial owner	239,072,219 (L)	14.98%
UBS Trustees (B.V.I.) Limited	Trustee <sup>(1)</sup>	433,888,453 (L)	27.18%
(L) denotes a long position			

Note:

Save as disclosed above, as at 30 June 2023, the Directors were not aware of any other person or corporation having an interest or short position in shares and underlying shares of the Company representing 5% or more of the issued share capital of the Company.



<sup>(1)</sup> UBS Trustees (B.V.I.) Limited, as the trustee of several trusts, is deemed to be interested in the shares held by Sky Treasure Capital Limited.

#### **Other Information**

# SIGNIFICANT INVESTMENTS, MATERIAL ACQUISITIONS AND DISPOSALS

There were no significant investments held by the Company, nor other material acquisitions and disposals of subsidiaries, associates and joint ventures by the Group during the Reporting Period.

# FUTURE PLANS FOR MATERIAL INVESTMENTS OR CAPITAL ASSETS AND EXPECTED SOURCES OF FUNDING

The Company had no specific future plans for material investments or capital assets as at 30 June 2023.

#### COMPLIANCE WITH THE CORPORATE GOVERNANCE CODE

The Board is committed to maintaining and ensuring high standards of corporate governance practices. The Board emphasises on maintaining a board of directors with a balance of skill sets of directors, better transparency and effective accountability system in order to enhance shareholders' value. In the opinion of the Directors, the Company has complied with all the applicable code provisions set out in the Corporate Governance Code in Appendix 14 of the Rules Governing the Listing of Securities on the Stock Exchange during the six months ended 30 June 2023.

#### PURCHASES, SALE OR REDEMPTION OF SHARES

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities during the Reporting Period under review.

#### **AUDIT COMMITTEE**

The Company has an audit committee which was established in compliance with Rule 3.21 of the Listing Rules, for the purpose of reviewing and providing supervision over the Group's financial reporting process and internal control. The audit committee comprises three independent non-executive directors of the Company namely, Mr. Lou Baijun, Mr. Guo Yonghui and Ms. Yu Junxian.

The audit committee has reviewed the Group's interim report and condensed consolidated interim financial information for the six months ended 30 June 2023, including the accounting principles adopted by the Group, with the Company's management, and confirmed that the applicable accounting principles, standards and requirements had been complied with.

# MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS OF THE COMPANY

The Company has adopted the Model Code as the code of conduct regarding directors' securities transactions. Specific enquiry was made to all Directors of the Company, who confirmed that they had complied with the required standard set out in the Model Code for the Reporting Period.

#### CHANGES IN INFORMATION OF DIRECTORS

Pursuant to Rule 13.51B(1) of the Listing Rules, changes of director's information of the Company since the date of the 2022 annual report is as follows:

With effect from 21 August 2023: (1) Mr. Zhang Jingzhang resigned as Chairman, executive Director and chairman of the Nomination Committee; (2) Mr. Zhang Jianming re-designated from Chief Executive Officer to Chairman; (3) Mr. Zhang Bin appointed as Chief Executive Officer; (4) Ms. Chen Lu appointed as an executive Director; (5) Mr. Guo Yonghui appointed as the chairman of the Nomination Committee; and (6) Mr. Lou Baijun appointed as a member of the Nomination Committee.



# **Condensed Consolidated Statement of Profit or Loss**

		Unaudited Six months ended 30 June		
	Note	2023	2022	
Revenue Cost of sales	4	6,380,227 (4,337,721)	6,509,609 (4,509,434)	
Gross profit Selling and marketing expenses General and administrative expenses Other income Other gain – net		2,042,506 (546,235) (456,938) 183,887 139,274	2,000,175 (535,236) (388,755) 179,226 99,183	
Operating profit	5	1,362,494	1,354,593	
Finance income Finance costs	6 6	161,597 (27,620)	101,818 (30,261)	
Finance income – net	6	133,977	71,557	
Share of profit of associates		10,902	12,989	
Profit before income tax Income tax expense	7	1,507,373 (274,476)	1,439,139 (266,896)	
Profit for the period		1,232,897	1,172,243	
Profit attributable to: Shareholders of the Company Non-controlling interests		1,231,279 1,618	1,172,258 (15)	
		1,232,897	1,172,243	
Dividends	8	_	_	
Earnings per share for profit attributable to shareholders of the Company during the period (expressed in RMB per share)  – Basic and Diluted	9	0.77	0.73	

# **Condensed Consolidated Statement of Comprehensive Income**

		Unaudited Six months ended 30 June		
	2023	2022		
Profit for the period				
Other comprehensive income for the period:	1,232,897	1,172,243		
Items that may be reclassified to profit or loss				
Currency translation differences	94,302	33,914		
Total comprehensive income for the period	1,327,199	1,206,157		
Total comprehensive income attributable to:				
Shareholders of the Company	1,325,581	1,206,317		
Non-controlling interests	1,618	<b>1,618</b> (160)		



# **Condensed Consolidated Balance Sheet**

	Note	30 June 2023 Unaudited	31 December 2022 Audited
ASSETS Non-current assets Property, plant and equipment Right-of-use assets Intangible assets Deferred income tax assets Other financial assets at amortised cost Prepayments and other assets Trade and bills receivable Financial assets at fair value through profit or loss Investment in an associate Financial assets at fair value through other comprehensive income Term deposits	11 12	5,986,949 710,482 50,524 242,798 276,677 81,632 88,823 1,036,764 545,893	5,461,755 719,121 51,195 208,408 317,922 112,114 111,794 990,806 534,988 500 590,000
		10,552,090	9,098,603
Current assets Inventories Trade and bills receivable Other financial assets at amortised cost Prepayments and other assets Prepaid income tax Financial assets at fair value through profit or loss Restricted bank deposits Term deposits Cash and cash equivalents	11 12	3,489,101 3,229,638 159,814 149,424 20,226 3,075,976 36,631 1,643,993 5,437,087	3,150,558 3,175,473 337,276 216,623 11,449 3,664,622 35,242 2,510,509 3,590,846
		17,241,890	16,692,598
Total assets		27,793,980	25,791,201
EQUITY AND LIABILITIES Equity attributable to shareholders of the Company Share capital Share premium Other reserves Retained earnings	13	160,510 1,331,913 2,360,238 13,715,760	160,510 1,331,913 2,261,593 13,257,101
		17,568,421	17,011,117
Non-controlling interests		24,692	28,883
Total equity		17,593,113	17,040,000

# **Condensed Consolidated Balance Sheet (Continued)**

Note	30 June 2023 Unaudited	31 December 2022 Audited
LIABILITIES Non-current liabilities Deferred income Deferred income tax liabilities Bank borrowings Lease liabilities	47,265 300,321 2,612,389 227	41,132 361,748 112,389 1,139
	2,960,202	516,408
Current liabilities Trade and bills payable 14 Accruals and other payables Contract liabilities Current income tax liabilities Bank borrowings Lease liabilities Derivative financial instruments	4,387,367 1,660,776 843,425 167,408 132,994 2,417 46,278	3,573,553 1,739,804 1,353,374 208,451 1,322,866 2,695 34,050
	7,240,665	8,234,793
Total liabilities	10,200,867	8,751,201
Total equity and liabilities	27,793,980	25,791,201
Net current assets	10,001,225	8,457,805
Total assets less current liabilities	20,553,315	17,556,408



# **Condensed Consolidated Statement of Changes in Equity**

	Attributable to shareholders of the Company						
•						Non-	
	Share	Share	Other	Retained		controlling	Total
	capital	premium	reserves	earnings	Total	interests	equity
Balance at 1 January 2022	160,510	1,331,913	1,779,452	12,662,502	15,934,377	633	15,935,010
Comprehensive income							
Profit for the period	-	-	-	1,172,258	1,172,258	(15)	1,172,243
Other comprehensive income							
Currency translation differences	-	-	34,059	_	34,059	(145)	33,914
Total comprehensive income for							
the period ended 30 June 2022		_	34,059	1,172,258	1,206,317	(160)	1,206,157
Transactions with owners							
Dividend paid – 2021 second interim	-	-	-	(1,233,292)	(1,233,292)	-	(1,233,292)
Appropriations	_	_	380,532	(380,532)	_	_	-
Total transactions with owners		_	380,532	(1,613,824)	(1,233,292)	_	(1,233,292)
Balance at 30 June 2022	160,510	1,331,913	2,194,043	12,220,936	15,907,402	473	15,907,875
Balance at 1 January 2023	160,510	1,331,913	2,261,593	13,257,101	17,011,117	28,883	17,040,000
Comprehensive income	,.	, , .	, . ,			,,,,,,	, ,
Profit for the period	_	_	_	1,231,279	1,231,279	1,618	1,232,897
Other comprehensive income							
Currency translation differences		_	94,302	_	94,302	-	94,302
Total comprehensive income for							
the period ended 30 June 2023	-	_	94,302	1,231,279	1,325,581	1,618	1,327,199
Transactions with owners							
Transactions with non-controlling interests	_	_	_	_	_	(5,809)	(5,809)
Dividend paid – 2022 second interim	_	_	-	(768,277)	(768,277)	_	(768,277)
Appropriations	-	-	4,343	(4,343)	_	_	_
Total transactions with owners		-	4,343	(772,620)	(768,277)	(5,809)	(774,086)
Balance at 30 June 2023	160,510	1,331,913	2,360,238	13,715,760	17,568,421	24,692	17,593,113

# **Condensed Consolidated Statement of Cash Flows**

		Unaud	dited
		Six months er	nded 30 June
	Note	2023	2022
Cash flows from operating activities:			
Net cash generated from operating activities		1,280,408	810,961
Cash flows from investing activities:			
Purchase of property, plant and equipment	10	(633,239)	(636,345)
Net acquisition cost for shares of subsidiaries		(46,670)	_
Net proceeds from disposal of financial instruments		459,535	439,839
Interests received		237,823	73,508
Net cash generated from/(used in) investing activities		17,449	(122,998)
Teet cash generated from (asea iii) investing detivities		11,113	(122,330)
Cash flows from financing activities:			
Net changes in bank borrowings		1,316,661	64,760
Dividends paid to the Company's shareholders		(768,277)	(1,233,292)
Net cash generated from/(used in) financing activities		548,384	(1,168,532)
Net increase/(decrease) in cash and cash equivalents		1,846,241	(480,569)
Cash and cash equivalents at beginning of period		3,590,846	3,592,622
Cash and cash equivalents at end of period		5,437,087	3,112,053



For the six months ended 30 June 2023

#### 1. GENERAL INFORMATION

Haitian International Holdings Limited (the "Company") and its subsidiaries (together, the "Group") are principally engaged in the manufacturing and distribution of plastic injection moulding machines.

The Company was incorporated in Cayman Islands on 13 July 2006, as an exempted company with limited liability under the Companies Act of Cayman Islands. The Company's registered office is PO Box 309, Ugland House, Grand Cayman, KY1-1104, Cayman Islands.

The Directors consider there is no ultimate holding company as at 30 June 2023. Mr. Zhang Jingzhang and Mr. Zhang Jianming are the ultimate controlling parties of the Company.

The Company's shares were listed on the Main Board of The Stock Exchange of Hong Kong Limited on 22 December 2006.

This unaudited condensed consolidated interim financial statements are presented in Chinese Renminbi ("RMB"), unless otherwise stated. They were approved for issue by the Company's Board of Directors on 21 August 2023.

#### 2. BASIS OF PREPARATION

This condensed consolidated interim financial information for the six months ended 30 June 2023 was prepared in accordance with HKAS 34 'Interim Financial Reporting'. The condensed consolidated interim financial information should be read in conjunction with the annual financial statements for the year ended 31 December 2022, which had been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") except for the adoption of new and amended standards as disclosed in Note 3.

For the six months ended 30 June 2023

#### 3. ACCOUNTING POLICIES

#### Material accounting policies

Except as described below, the accounting policies applied are consistent with those of the annual financial statements for the year ended 31 December 2022, as described in those annual financial statements

Income tax on revenues for the interim periods are accrued using the tax rate that would be applicable to expected total earnings.

#### (a) New and amended standards adopted by the Group

A number of amended standards became applicable for the current reporting period. The Group did not have to change its accounting policies as a result of adopting these standards except HKAS 12 (Amendments).

		Effective for annual periods beginning on or after
HKFRS 17	Insurance Contracts	1 January 2023
HKAS 8 (Amendments)	Definition of Accounting Estimates	1 January 2023
HKAS 12 (Amendments)	Deferred Tax related to Assets and Liabilities arising from a Single Transaction	1 January 2023
HKAS 1 and HKFRS Practice Statement 2 (Amendments)	Disclosure of Accounting Policies	1 January 2023

The amendments to HKAS 12 Income Taxes require companies to recognise deferred tax on transactions that, on initial recognition, give rise to equal amounts of taxable and deductible temporary differences. They will typically apply to transactions such as leases of lessees and decommissioning obligations, and will require the recognition of additional deferred tax assets and liabilities.



For the six months ended 30 June 2023

#### 3. ACCOUNTING POLICIES (Continued)

#### Material accounting policies (Continued)

(a) New and amended standards adopted by the Group (Continued)

The amendment should be applied to transactions that occur on or after the beginning of the earliest comparative period presented. In addition, entities should recognise deferred tax assets (to the extent that it is probable that they can be utilised) and deferred tax liabilities at the beginning of the earliest comparative period for all deductible and taxable temporary differences associated with:

- i. right-of-use assets and lease liabilities, and
- ii. decommissioning, restoration and similar liabilities, and the corresponding amounts recognised as part of the cost of the related assets.

The cumulative effect of recognising these adjustments as of 31 December 2022 was nil and hence no adjustment was made to the beginning retained earnings, or another component of equity.

Effective for

(b) The following new standards, new interpretations and amendments to standards and interpretations have been issued but are not effective for the financial year beginning on 1 January 2023 and have not been early adopted by the Group:

		annual periods beginning on or after
HKAS 1 (Amendments)	Classification of Liabilities as Current or Non-current	1 January 2024
HKAS 1 (Amendments)	Non-current liabilities with covenants	1 January 2024
HKFRS 16 (Amendments)	Lease liability in sale and leaseback	1 January 2024
HK Int 5 (Revised)	Presentation of Financial Statements  – Classification by the Borrower of a Term Loan that Contains a Repayment on Demand Clause	1 January 2024
HKFRS 10 and HKAS 28 (Amendments)	Sale or contribution of assets between an investor and its associate or joint venture	To be determined

The Group is assessing the full impact of the new standards, new interpretations and amendments to standards and interpretations.



For the six months ended 30 June 2023

#### 4. REVENUE AND SEGMENT INFORMATION

	Six months ended 30 June		
	2023	2022	
	RMB'000	RMB'000	
Sales of plastic injection moulding machines and			
related products	6,380,227	6,509,609	

The Group is mainly engaged in the manufacturing and the sale of plastic injection moulding machines. The internal reporting for the chief operating decision-maker is provided on a whole-entity basis. Accordingly, the Group has one reportable segment only and no further segment information is provided.

The Group is domiciled in Mainland China. The results of its sales from external customers in different countries or regions are as follows:

#### Six months ended 30 June

	2023	2022
	RMB'000	RMB'000
Mainland China	3,876,296	4,213,255
Hong Kong and overseas countries	2,503,931	2,296,354
	6,380,227	6,509,609

The total of non-current assets other than term deposits, deferred income tax assets, other financial assets at amortised cost, financial assets at fair value through profit or loss, financial assets at fair value through other comprehensive income and trade and bills receivable located in different countries or regions is as follows:

	As at	As at
	30 June	31 December
	2023	2022
	RMB'000	RMB'000
Mainland China	5,480,450	5,464,630
Hong Kong and overseas countries	1,895,030	1,414,543



For the six months ended 30 June 2023

## 5. OPERATING PROFIT

Operating profit is stated after charging/(crediting) the following:

	Six	mon	ths	ended	30	Jun
--	-----	-----	-----	-------	----	-----

	2023	2022
	RMB'000	RMB'000
Depreciation and amortisation	208,556	190,133
Provision for/(Reversal of) impairment of trade receivables	29,473	(1,555)
Provision for/(Reversal of) write-down of inventories	43,139	(8,519)
Raw materials and consumables used	3,640,723	3,873,142
Net foreign exchange gain	(41,120)	(327)
Gains on disposal of property, plant and equipment	(23)	(442)
Fair value gains on financial assets at fair value		
through profit or loss	(92,161)	(89,499)

# 6. FINANCE INCOME - NET

#### Six months ended 30 June

	2023	2022
	RMB'000	RMB'000
Finance cost:		
Interest expenses on bank loans	(27,539)	(25,121)
Interest and finance charges paid/payable for		
lease liabilities	(81)	(13)
Net foreign exchange losses	-	(5,127)
	(27,620)	(30,261)
Finance income:		
Interest income on restricted bank deposits,		
term deposits, cash and cash equivalents and		
entrusted loans	117,056	101,818
Net foreign exchange gains	44,541	-
	161,597	101,818
Finance income – net	133,977	71,557

For the six months ended 30 June 2023

## 7. INCOME TAX EXPENSE

Six months er	nded	30.	June
---------------	------	-----	------

	2023	2022
	RMB'000	RMB'000
Current income tax		
<ul> <li>Mainland China enterprise income tax and</li> </ul>		
Hong Kong profits tax	305,554	201,749
<ul> <li>Overseas income tax</li> </ul>	64,739	17,759
Deferred taxation	(95,817)	47,388
	274,476	266,896

#### 8. DIVIDENDS

At the Board meeting held on 21 August 2023, the Board has resolved not to declare an interim dividend for the Reporting Period, but may consider a distribution after review of the annual results by the Board.

#### 9. EARNINGS PER SHARE

The calculation of basic earnings per share for the period is based on the profit attributable to the shareholders of the Company of approximately RMB1,231,279,000 (2022: RMB1,172,258,000) and on the weighted average number of 1,596,000,000 (2022: 1,596,000,000) ordinary shares in issue during the period. Diluted earnings per share is not presented as there were no dilutive ordinary shares.

#### 10. CAPITAL EXPENDITURE

#### Six months ended 30 June

	2023 RMB'000	2022 RMB'000
	2	
Land use rights	244,320	20,665
Property, plant and equipment	388,919	615,680



For the six months ended 30 June 2023

#### 11. TRADE AND BILLS RECEIVABLE

A majority of trade and bills receivable are associated with customers having an appropriate credit history. Most of the Group's sales are covered by guarantees from distributors, credit arrangements from insurance companies in Mainland China, or letters of credit issued by banks. The Group grants its customers credit terms ranging from 15 days to 36 months. The ageing analysis of trade and bills receivable based on invoice date is as follows:

	As at	As at
	30 June	31 December
	2023	2022
	RMB'000	RMB'000
Up to 1 year	3,031,285	3,052,421
1 year to 2 years	340,280	284,580
2 years to 3 years	47,153	24,586
Over 3 years	40,966	36,168
	3,459,684	3,397,755
Less: provision for impairment	(141,223)	(110,488)
	3,318,461	3,287,267

# 12. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

As at 30 June 2023, the Group held financial assets at fair value through profit or loss amounting to approximately RMB4,112.7 million (31 December 2022: RMB4,655.4 million). These financial assets represented various wealth management products held by the Group such as structured deposits and wealth management products from banks, trusts and funds products, etc., which were conducive to improving the capital usage efficiency and generating investment returns from the Group's idle funds. The expected return rates ranged from 2.1% to 6.6% (2022: 2.5% to 7.6%) per annum with maturity dates between 0 day and 941 days (2022: between 0 day and 1,094 days).

For the six months ended 30 June 2023

## 13. SHARE CAPITAL

	Autho	rised share capita	ıl
	Number of		
	ordinary shares		
	′000	HKD'000	RMB'000
	•	,	
As at 1 January and 30 June 2023	5,000,000	500,000	502,350
	,	,	
	Issue	ed and fully paid	
	Number of		
	ordinary shares		
	′000	HKD'000	RMB'000
	<u> </u>	_	
As at 1 January and 30 June 2023	1,596,000	159,600	160,510

## 14. TRADE AND BILLS PAYABLE

The ageing analysis of trade and bills payable based on invoice date is as follows:

	As at	As at
	30 June	31 December
	2023	2022
	RMB'000	RMB'000
Up to 1 year	4,384,298	3,562,532
1 year to 2 years	1,995	5,444
Over 2 years	1,074	5,577
	4,387,367	3,573,553

# 15. CAPITAL COMMITMENTS

	As at	As at
	30 June	31 December
	2023	2022
	RMB'000	RMB'000
Acquisition of property, plant and equipment contracted		
but not provided for:	774,784	453,510



For the six months ended 30 June 2023

#### 16. RELATED PARTY TRANSACTIONS

Parties are considered to be related if one party has the ability, directly or indirectly, control the other party or exercise significant influence over the other party in making financial and operation decisions. Parties are also considered to be related if they are subject to common control.

Each of Sky Treasure Capital Limited, Premier Capital Management (PTC) Ltd. and Cambridge Management Consultants (PTC) Ltd. respectively holds interests representing approximately 27.18%, 18.08% and 14.98% of the issued share capital of the Company.

The following companies are considered to be related parties of the Group:

Company name	Relationships
Ningbo Haitian Precision Machinery Co., Ltd. ("Haitian Precision") (寧波海天精工股份有限公司)	Controlled by directors of the Group
Ningbo Anson CNC Technique Co., Ltd. ("Ningbo Anson") (寧波安信數控技術有限公司)	Controlled by directors of the Group
Ningbo STF Hydraulic Transmissions Co., Ltd. ("Ningbo STF") (寧波斯達弗液壓傳動有限公司)	Controlled by directors of the Group
Ningbo Haitian Driving Systems Co., Ltd. ("HDS") (寧波海天驅動有限公司)	Controlled by directors of the Group
Ningbo SPP Hydraulics Co.,Ltd. ("Ningbo SPP") (寧波住精液壓工業有限公司)	Controlled by directors of the Group
Ningbo Hilectro Precision Machinery Manufacturing Co.,Ltd. ("Hilectro Precision") (寧波海邁克精密機械製造有限公司)	Controlled by directors of the Group
Ningbo Haitian Co., Ltd. ("Haitian Co.") (寧波海天股份有限公司)	Controlled by directors of the Group
Ningbo Hilectro Power Technology Co.,Ltd. ("Hilectro Power") (寧波海邁克動力科技有限公司)	Controlled by directors of the Group
Ningbo Haitian Smart Solutions Technology Co., Ltd. ("Haitian Smart Solutions") (寧波海天智聯科技有限公司)	Controlled by directors of the Group
Ningbo Free Trade Zone Haitian Zhisheng Die Casting Equipment Co., Ltd. ("Haitian Zhisheng") (寧波保税區海天智勝金屬成型設備有限公司)	Controlled by directors of the Group
Ningbo HO Engineering Technology Co., Ltd. ("HO Engineering") (寧波海天奧林工程技術有限公司)	Controlled by directors of the Group
PT.HUAYUAN MAKMUR SEJAHTERA ("PT HUAYUAN MS")	Associate of the Group

For the six months ended 30 June 2023

# **16. RELATED PARTY TRANSACTIONS** (Continued)

## (a) Transactions with related parties

The following material transactions were carried out with related parties:

#### Six months ended 30 June

		2023	2022
		RMB'000	RMB'000
_		THIS COO	TAVID GGG
(i)	Purchases of goods from:		
	Ningbo Anson	319,683	310,746
	Haitian Smart Solutions	104,532	63,581
	Ningbo STF	82,836	67,981
	Hilectro Precision	27,039	30,223
	Ningbo SPP	_	1
_	<b>3</b> · · ·		
		F24 000	472 522
_		534,090	472,532
(ii)	Purchase of equipment from:		
	Haitian Precision	7,671	3,748
	Ho Engineering	2,096	-
	Hilectro Power	-	431
		9,767	4,179
_		9,707	4,179
(iii)	Rental fees paid to:		
	HDS	1,965	1,566
(iv)	Purchase of shares of a subsidiary to an entity		
	controlled by directors of the Group:		
	Haitian Zhisheng	99,800	_
_	. ra.ta zs.reg		
<i>(</i> )			
(V)	Sales of goods to:		
	PT HUAYUAN MS	8,122	-
	Haitian Precision	390	1,433
	Haitian Zhisheng	142	2,933
		8,654	4,366



For the six months ended 30 June 2023

## **16. RELATED PARTY TRANSACTIONS** (Continued)

(a) Transactions with related parties (Continued)

	Six months ended 30 June	
	2023	2022
	RMB'000	RMB'000
(vi) Providing of services to:		
Haitian Zhisheng	3,883	-
Haitian Precision	460	-
Hilectro Precision	376	-
Ningbo Anson	363	_
	5,082	_
(vii) Rental income from:		
Haitian Zhisheng	5,357	-
Haitian Precision	652	-
Ho Engineering	229	-
	6,238	-

In the opinion of the Company's directors and the Group's management, the above related party transactions were carried out in the ordinary course of business, and in accordance with the terms of the underlying agreements and/or the invoices issued by the respective parties.

For the six months ended 30 June 2023

## **16. RELATED PARTY TRANSACTIONS** (Continued)

#### (b) Balances with related parties

The Group had the following significant balances with its related parties:

	As at 30 June 2023 RMB'000	As at 31 December 2022 RMB'000
Payables arising from purchase of goods:	201.001	404022
– Ningbo Anson	264,661	194,032
– Haitian Smart Solutions	72,345	77,928
– Ningbo STF	57,257	51,704
– Hilectro Precision	23,746	18,733
	418,009	342,397
Payables arising from purchase of equipment:  - Ho Engineering  - Hilectro Power  - Haitian Precision	4,212 2,636 529	4,154 3,329 10,493
	7,377	17,976
Receivables arising from sales of goods and providing of services:  - Haitian Zhisheng  - PT HUAYUAN MS  - Hilectro Precision	10,412 7,826 646	- 262 850
– Haitian Precision	524	1,050

Balances with related parties were unsecured, non-interest bearing, and had no predetermined repayment terms.



For the six months ended 30 June 2023

# **16.** Related Party Transactions (Continued)

## (c) Key management compensation

Key management includes directors, general managers of certain subsidiaries, Chief Financial Officer, Investment Relations Manager, Company Secretary and the Head of Human Resources and Administration. The compensation paid or payable to key management for employee services is:

#### Six months ended 30 June

	2023 RMB'000	2022 RMB'000
Basic salaries, housing allowances, share options,		
other allowances and benefits in kind	6,184	4,961
Contribution to pension scheme	67	54
Discretionary bonuses	908	849
	7,159	5,864

#### (d) Related party commitments

Related party commitments which are contracted but not recognised in the consolidated balance sheet as at the balance sheet date are as follows:

	As at 30 June 2023 RMB'000	As at 31 December 2022 RMB'000
Capital commitment for acquisition of property, plant and equipment  – Haitian Precision	104,977	59,309